

# THE NEW STANDARD FOR SUPPLY CHAIN OPERATIONS

Solving the gaps left by traditional PLM, ERP, and your Legacy Tech Stack



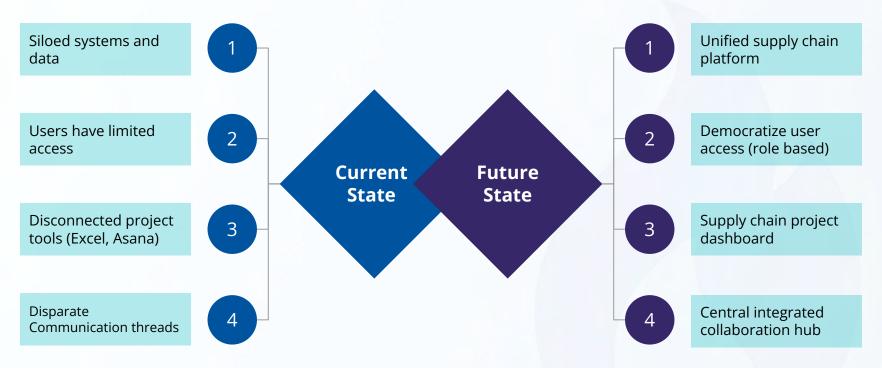


Fragmented Supply Chain
Tech Stacks are Error Prone
& Stunt Growth



# **Broken Supply Chains slow down growth and kill companies**

# Connected, intelligent supply chains drive exponential growth





# As companies scale from \$10M to \$100M to a \$1B+, they need a solution that can help them **migrate from excel sheets and point solutions.**

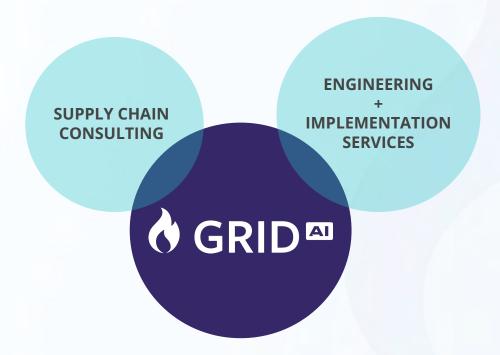
The GRID serves as that **connective tissue and single source of truth**, combining the best features of PLM & ERP with project management and procurement functionality.

The GRID can function as the system of record or work with the underlying technology stack and ERPs to provide an effective layer for operations, collaboration, and productivity.



# Software platform + thought leadership

The Suuchi offering drives maximum impact and RoI by defining and executing on a winning supply chain strategy in conjunction with implementing our GRID platform





### **Suuchi GRID - Solution Overview**

#### **Core Cloud Suites**

**Upstream Product Management (PLM)** 

Downstream Supply Chain Management (ERP)

#### **Differentiators**

Communication and Collaboration

Project Management

Vendor & Customer Management Reporting and Analytics

1. Integrates with tech stack

2. Easy Configuration

3. Intuitive UI/UX



### Run your entire supply chain in one place

The GRID's end-to-end product suite allows customers to start with a subset of products and expand.



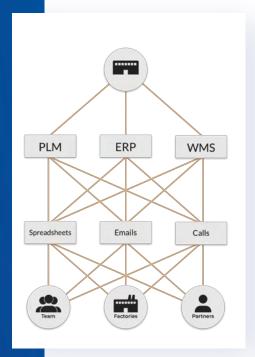
<sup>\*</sup> Functionality across the platform

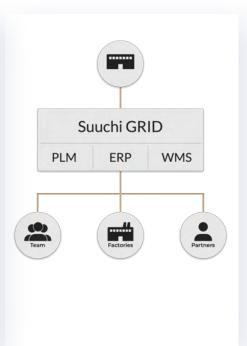
The GRID democratizes access, and builds connected, intelligent & scalable supply chains.

Companies see 5X to 15X ROI as a function of reduced personnel overhead, reduced COGS/higher gross margins, and improved sales.

#### **Before the GRID**

#### With the GRID







### The GRID Provides



Democratized access for all participants improving communication, collaboration, and data integrity



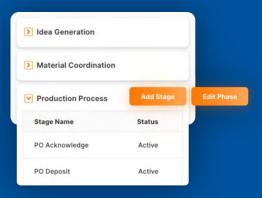
A comprehensive and connected product suite, whether integrating with other software programs or used as a standalone platform



Ability to create, manage and improve workflows across upstream and downstream supply chain activities



Powerful analytics and reporting by merging previously disconnected data sets







GRID Engagement model covers each supply chain's workflow needs and delivers high ROI.



Annual platform subscription



Unlimited external users (currently)



Single tenant instance



Services tier to address customizations and configurations



# Why Suuchi & the GRID?



Better Integration across suite of products, and with underlying technology and systems of record



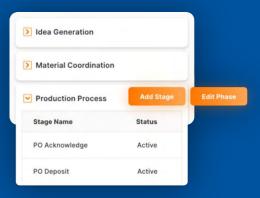
Common middleware functionality supercharges RoI from supply chain operations



Homogenous UI and UX means that training time and time to RoI is greatly reduced when buying additional GRID products



End-to-end supply chain platform offers price bundling advantages







# **Upstream Product Management**



## **Dynamic Product Management Workflows On The Grid**

#### **Upstream Product Management (PLM)**

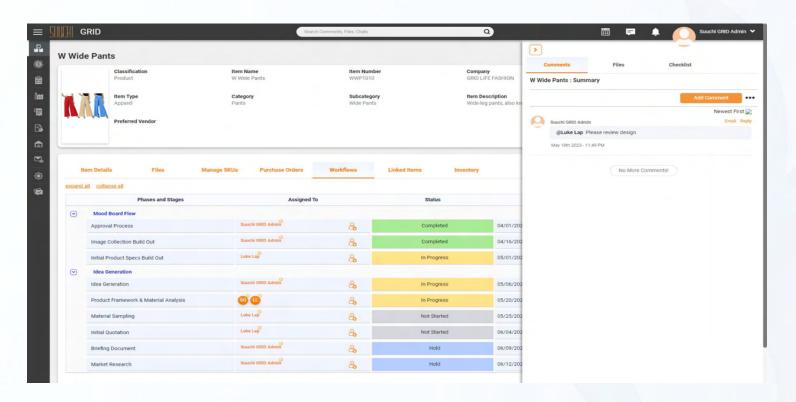
Efficiently oversee every stage of the product life cycle, spanning from collection development to distribution.

- Consolidate all files and digital assets within the GRID platform, eliminating reliance on Excel.
- Generate comprehensive reports on ongoing developments, proactively addressing overdue and high-risk tasks.
- Leverage inventory data in conjunction with PLM information to optimize purchasing strategies.



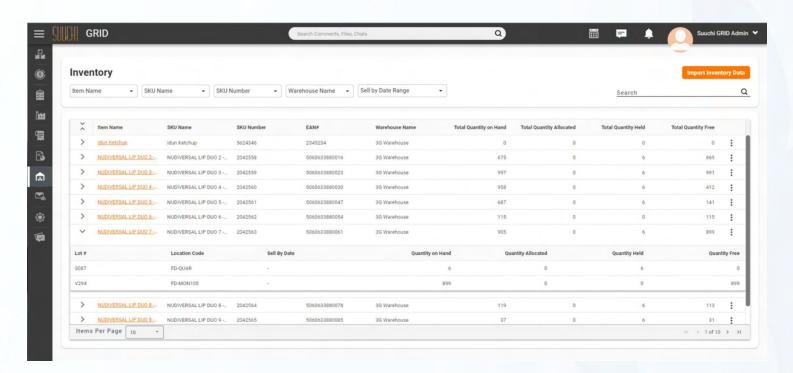
#### PRODUCT DEVELOPMENT LIFECYCLE

Create And Manage Products And Track Workflows In An Intuitive Environment



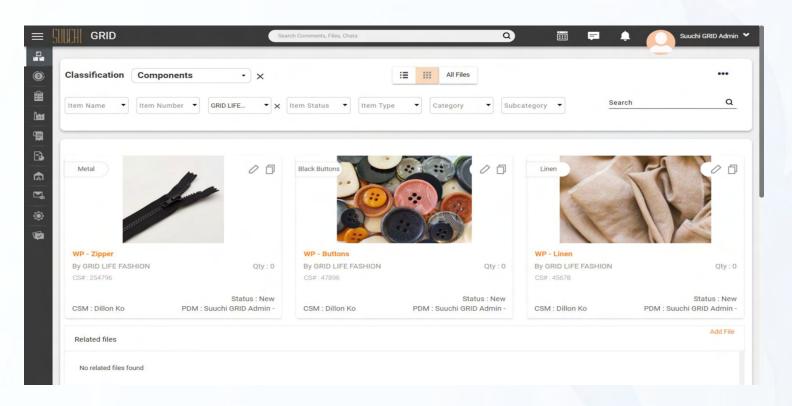
#### **INVENTORY MANAGEMENT**

Improve Purchase Planning By Maintaining Preferred Stock Levels, And Reduce Reaction Time For Reorders



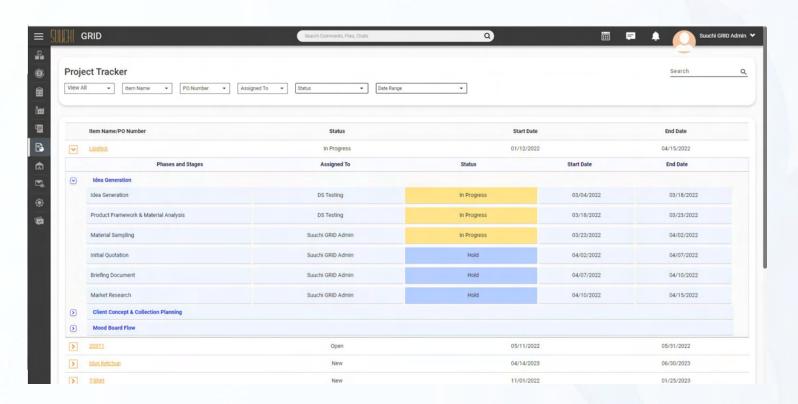
#### **COMPONENT LIBRARY MANAGEMENT**

Digitize Component Catalogue And Manage Component Detail Sheets



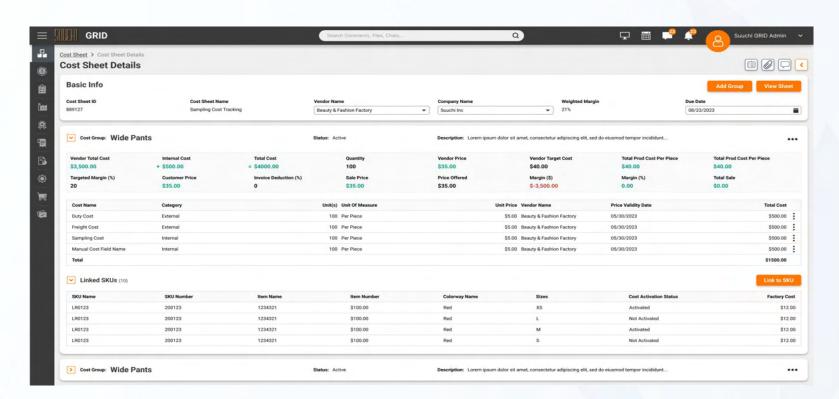
#### TRACK AND MONITOR THE STATUS OF ALL DELIVERABLES

Stay Informed And Up To Date On All Active Project Statuses Within GRID



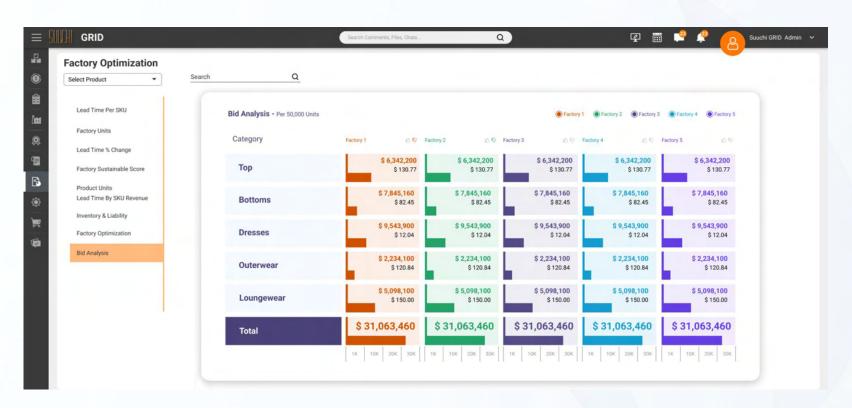
#### **COSTING**

Coordinate Bid Management And Negotiation To Track Costs And Streamline Financials



#### **BID ANALYSIS**

Compare Costs Across Multiple Vendors Simultaneously



# Supply Chain Management / Enterprise Resource Planning



## **Production Management -** Pos, Quality Control, Logistics

#### **Downstream Supply Chain Management**

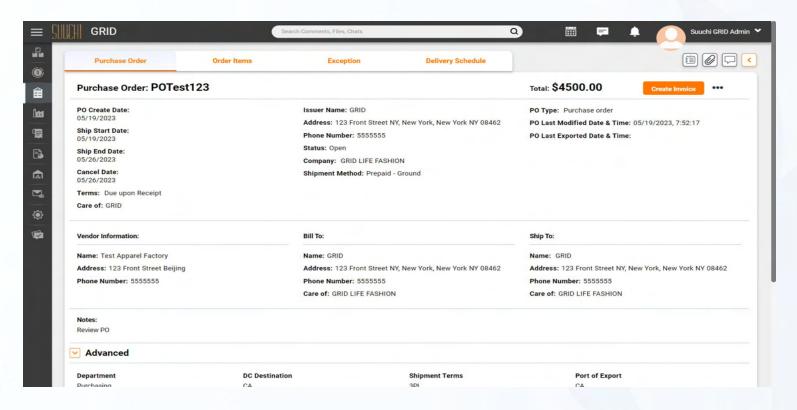
#### Enhance efficiency and effectiveness of downstream supply chain operations.

- Efficiently create, issue, and oversee cost sheets and RFQs.
- Effectively generate, monitor, and handle purchase orders while collaborating with suppliers and efficiently managing exceptions through dashboard triggers.
- Streamline quality checks and reporting within a comprehensive system that integrates purchasing and production management.
- Track and manage logistics and delivery processes seamlessly.



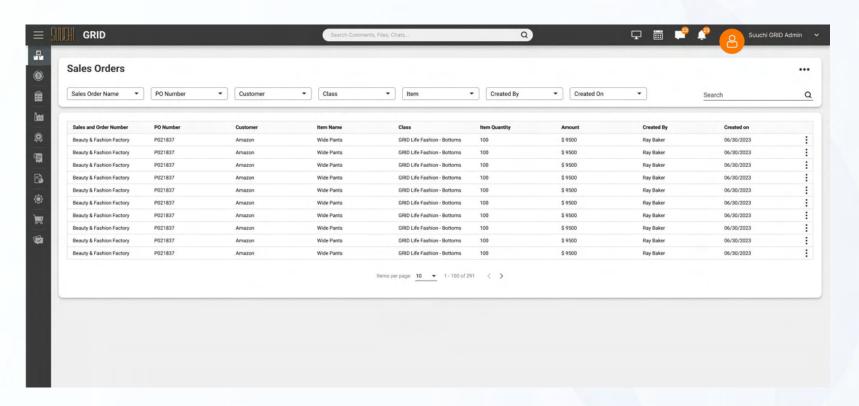
#### PURCHASE ORDER MANAGEMENT

Create And Manage Detailed PO Data On GRID



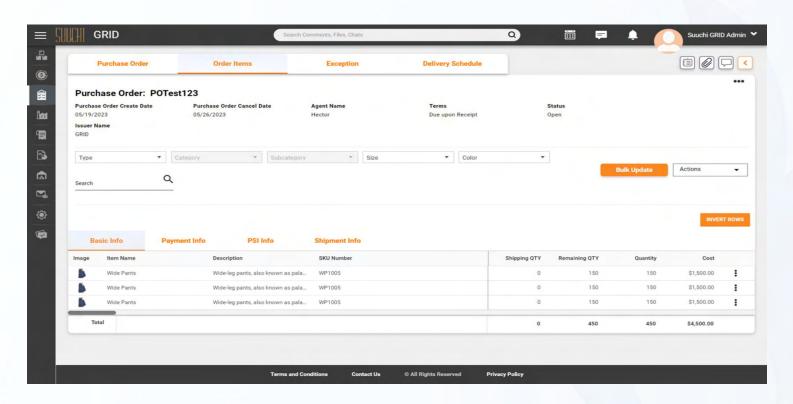
#### SALES ORDER MANAGEMENT

Create And Manage Detailed Sales Order Data On GRID



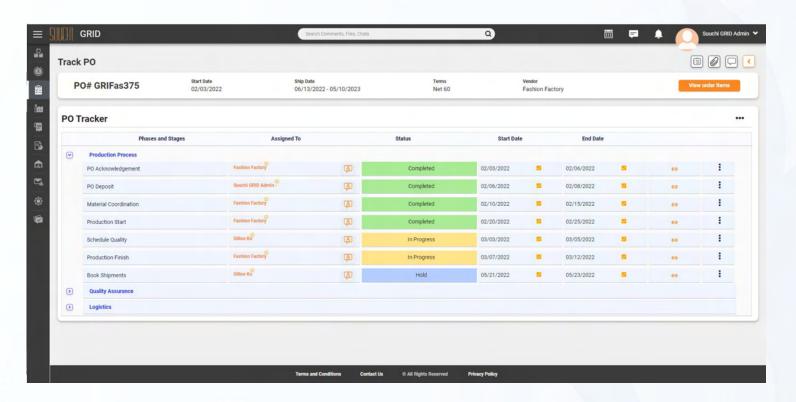
#### MANAGE ITEMS ON THE LINE LEVEL

Manage Multiple Order Items Simultaneously Across A Purchase Order Record



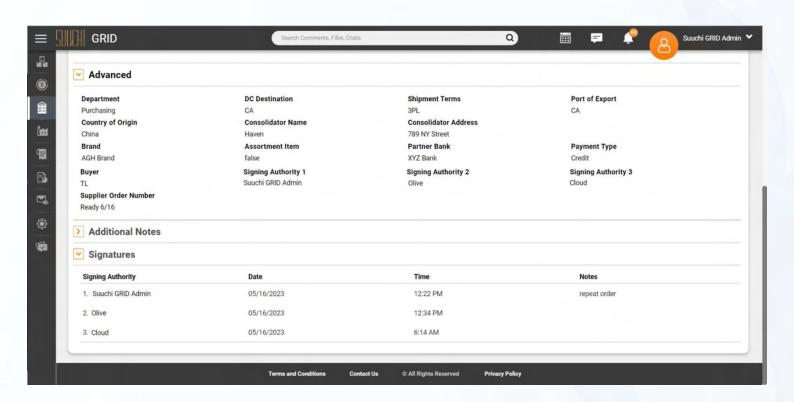
#### **PURCHASE ORDER TRACKING**

Provides Full Visibility For The Entire PO Lifecycle



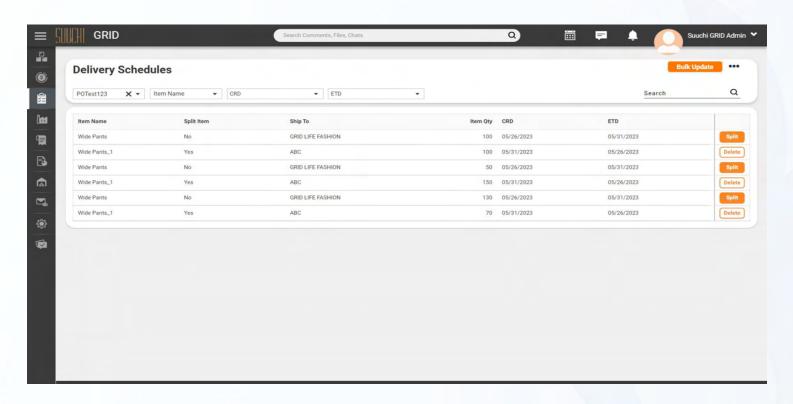
#### **AUTHORIZE PURCHASE ORDER**

Granting approval for procurement of goods through digitized Signature



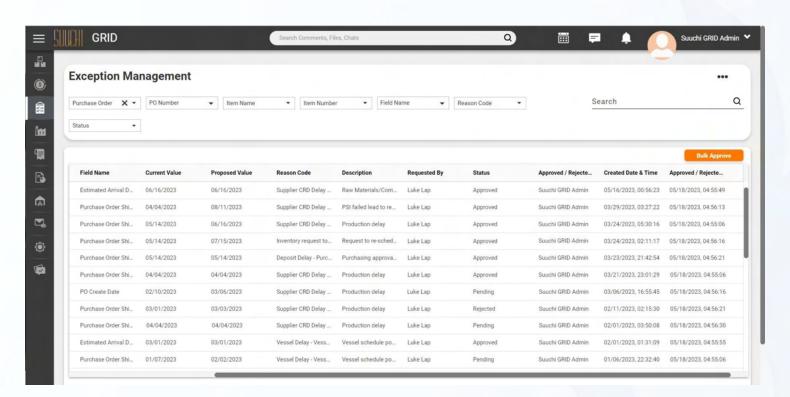
#### LOGISTICS AND DELIVERY SCHEDULE MANAGEMENT

Promote Supply Chain Reliability Across All Deliverables



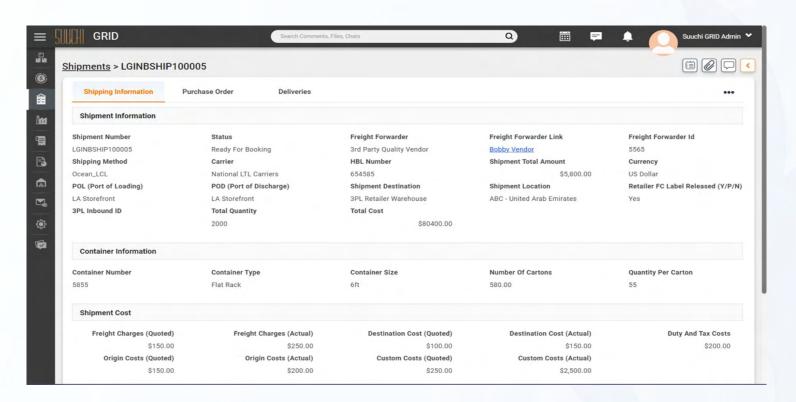
#### **EXCEPTIONS MANAGEMENT**

Track And Manage Proposed Changes That Could Affect Delivery Timelines



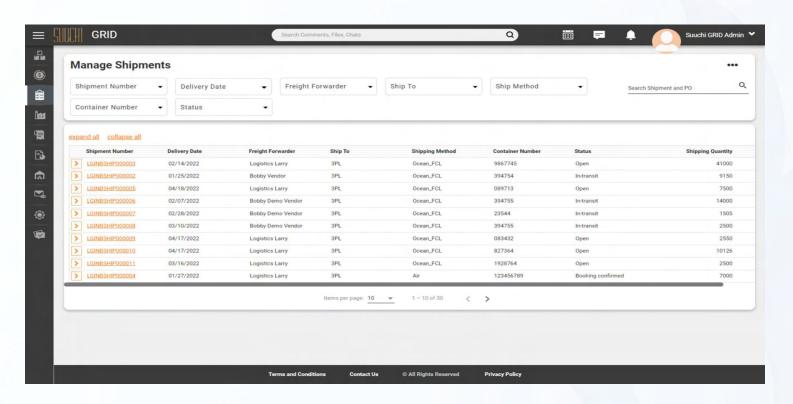
#### LINK SHIPMENTS TO PURCHASE ORDERS

GRID Provides Full Visibility Across The Supply Chain By Linking POs With Shipments



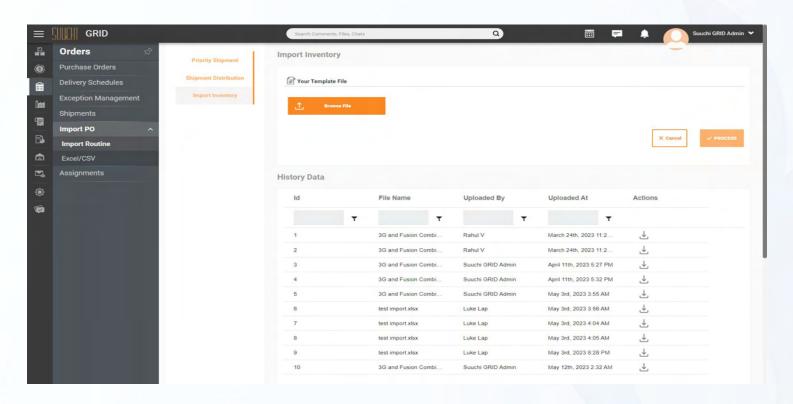
#### SHIPMENTS MANAGEMENT

Manage Shipment Processes For A Detailed View Of Logistics Flows



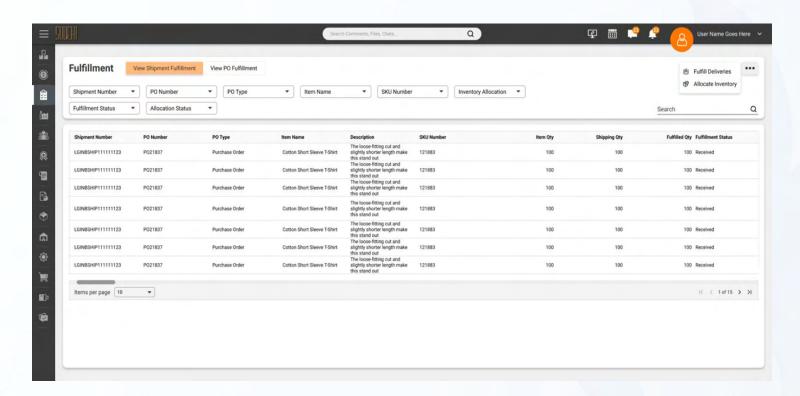
#### MANAGE IMPORT FILES

Efficiently handle and organize imported files with ease.



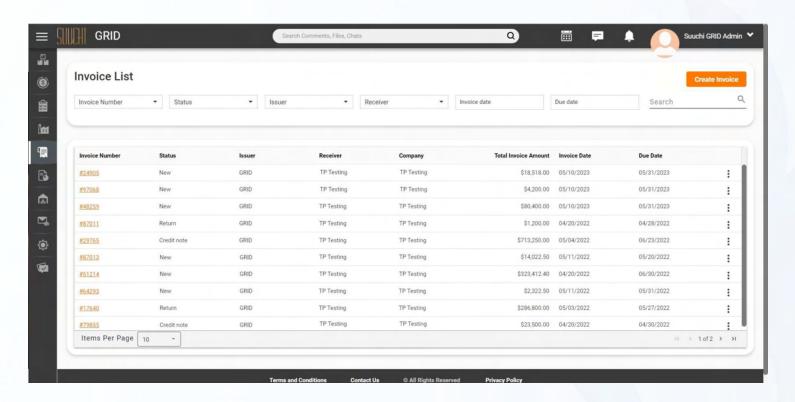
#### **FULFILL ORDERS**

Decrement Stock Levels While Fulfilling Shipments



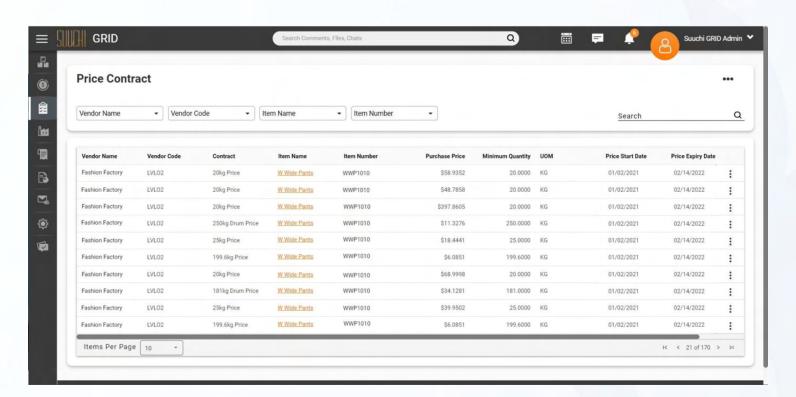
#### **INVOICING**

Efficiently Manage Billing Process And Streamline Financial Operations



#### PRICE CONTRACT

Establish a contractual agreement defining the pricing terms for goods or services.



#### **Communication & Collaboration**

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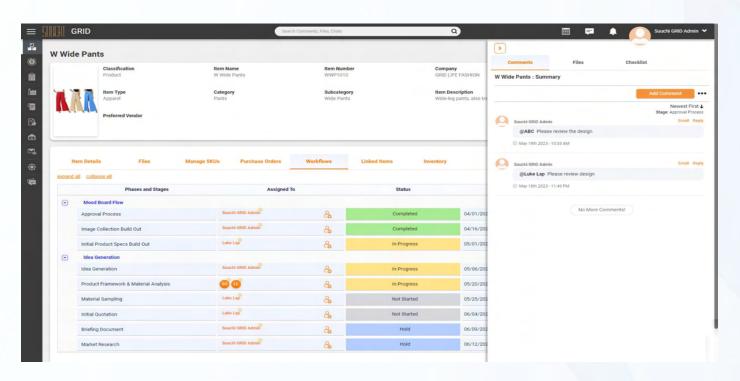
#### Enable seamless real-time communication from product ideation to distribution:

- Streamline communication by empowering users to provide product-level comments and review features.
- Optimize collaboration by utilizing built-in video conferencing within the GRID platform, eliminating the need for multiple communication tools.
- Efficiently upload files and provide comments throughout every stage of the product life cycle.
- Facilitate direct communication with suppliers, manufacturers, and distributors for faster and more effective collaboration.



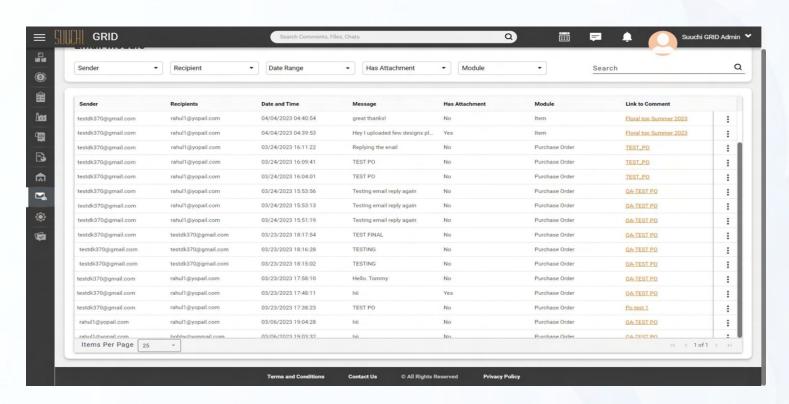
#### **COLLABORATE IN REAL TIME**

Provide Feedback And Comments Across Every Aspect Of The System, Allowing For Improved Communication



#### **EMAIL INTEGRATION**

Send Emails Directly From The GRID, Streamlining Communication Between Partners



## **Vendor Management**

#### **Vendor & Customer Management**

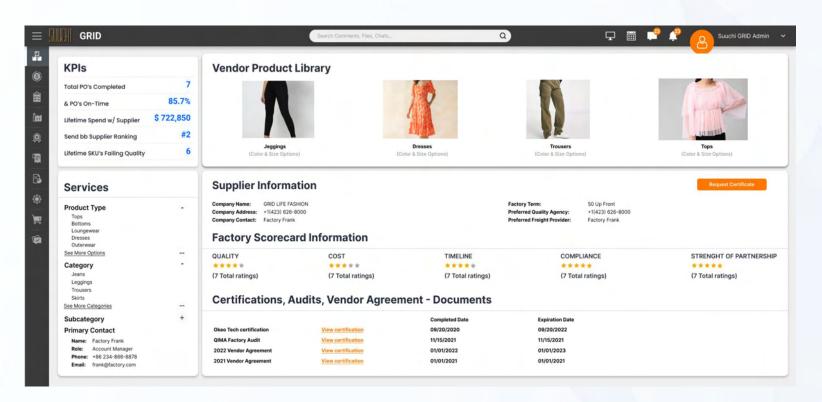
#### Offer a sense of reassurance to your critical stakeholders:

- Evaluate vendors, factories, and mills based on their compliance, sustainability,
   and execution capabilities for assigning factory responsibilities.
- Promote transparency among all stakeholders by establishing a centralized and reliable source of information.
- Minimize time and costs associated with vendor and supplier management.
- Establish and maintain an ethically sound and transparent supply chain.



#### **VENDOR LIBRARY**

Manage Vendor Ratings To Make Informed Choices Based On Past Performance, Costs, Quality etc.



## **Reporting & Analytics**

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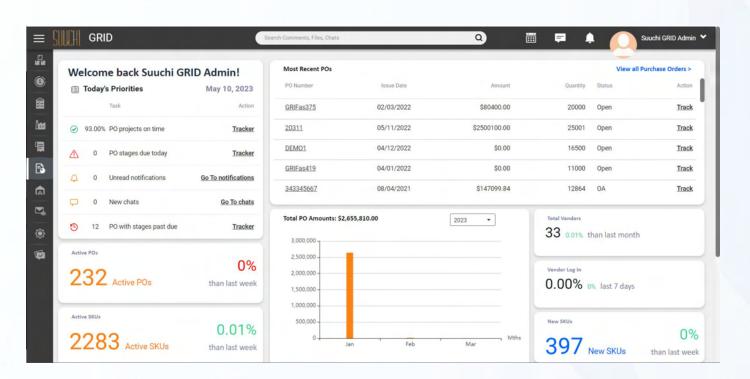
#### Leverage the power of data analytics to develop an intelligent and optimized supply chain:

- Capture and consolidate valuable data across the entire supply chain, from product conception to distribution.
- Generate customized reports for any product within your supply chain, extracting key metrics.
- Effortlessly access and oversee all reports through a centralized dashboard.
- Leverage data-driven insights to make informed decisions, enhancing revenue and accelerating speed-to-market.



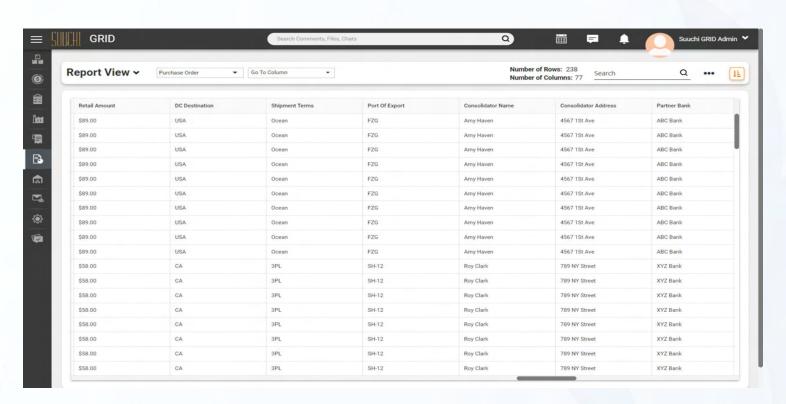
#### **DASHBOARDS**

Improve Business Decision Making With Supply Chain Data Delivered Within A Clean And An Actionable Interface



#### PRODUCTION REPORTING

Granular Views Across Product Development And Production Through Ad-Hoc Reporting



# **THANK YOU**



